

Thailand Company Update

16 November 2023

Consumer Non-cyclical | Food & Beverage Products

Charoen Pokphand Foods (CPF TB)

Neutral (Maintained)

Under Pressure Now, Set To Recover Next Year

Target Price (Return): THB21 (12.9%) Price (Market Cap): THB18.60 (USD4,318m) ESG score: 3.4 (out of 4) 352m/9.80m Avg Daily Turnover (THB/USD)

• Still NEUTRAL and THB21 TP, 13% upside, c.0% FY23F yield. We estimate Charoen Pokphand Foods to likely post better 4Q23 numbers after booking a weak 3Q23 net profit. There was high swine supply in 3Q23. We think this segment is likely to remain in the red in 4Q23. CPF's share price is now inexpensive and should have upsides, but the company is paying no dividends in 2023 and may take some time for to see solid catalysts. We hold the view that the situation should be better next year on a low supply

Analyst

situation and cheaper raw material prices while demand increases.

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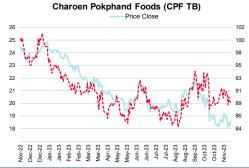
More intent from the Government over the illegal pork issue. Management has a more positive view on the illegal pork problem, as it sees more intent from the Government in wanting to overcome this issue. There is now increased cooperation between three major state agencies on this matter, ie the Departments of Customs, Livestock Management, and Special Investigation. CPF guided that this situation is expected to be better in 2024, given the higher-level management of this matter.

2023 bottomline still seeing losses. CPF reported a 3Q23 net loss of THB1.8bn, ie an increase from 2Q23's THB792m loss and vs a gain of THB5.1bn in 3Q22. Excluding extra items in terms of gains from investment of THB1.3bn, a bio gain THB319m, an FX gain of THB210m, and a reverse in asset devaluation of THB61m, CPF posted a loss of THB3.7bn. However, we see swine prices beginning to recover from a low of THB55/kg in October to THB68/kg in early November. 4Q23 is likely to remain lossmaking and be lower QoQ. Average swine production costs are c.THB68-70/kg, making 2023's bottomline at -THB12bn.

- Lower raw material costs ahead. Corn prices have been lower: THB11/kg in October to THB9 in November (-18%). Soybean meal has also fallen from THB22/kg to THB20/kg (-10%) during the same period. Raw material prices are beginning to drop due to increased production. The high raw material prices in stock will run out and be replaced with cheaper raw materials, in our view. CPF expects raw material prices to reduce 7% in 2024.
- 2024 to see improvement. Some retail producers with low financial support are likely to fold, in our view, which should reduce some supply. The raw material costs are also likely to be in better circumstances.
- ESG: Inexpensive valuations, wait for long-term catalysts. With CPF's 3.4 ESG score and the country median now at 3.2 - our TP, which is near an average of 0.9x P/BV, remains at THB21. This is inclusive of a 4% ESG premium. CPF's valuation is also inexpensive and has some upside - the stock is trading at 0.8x P/BV vs the 5-year historical level of 1.05x. However, the company is not likely to pay dividends this year, but the situation should be better next year. Hence, we maintain our NEUTRAL call.

Share	Performance	(%)	
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	YTD	1m	3m	6m	12m
Absolute	(25.0)	(2.1)	(4.6)	(7.0)	(23.8)
Relative	(9.8)	0.4	2.4	1.2	(10.6)
52-wk Price lov	v/high (THB)		18.1	- 24.8



Source: Bloomberg

Overall ESG Score: 3.4 (out of 4)

E: GOOD

CPF aims to support environmental products and has a strong policy of supporting environment-friendly suppliers. All its plants comply with environmental and waste treatment standards.

S: EXCELLENT

Being reliant on agricultural labour, CPF has the highest exposure to this ESG pillar. However, it has managed its social and community relationships well. The company has a strong policy of not supporting labour malpractice. CPF also applies international standards - as per those specified by Dow Jones Sustainability Indices and United Nations Sustainable Development Goals. It also conducts its social responsibility activities based on engaging in projects that are suitable for society needs.

G: EXCELLENT

CPF follows the guidance of the Thai Institute of Directors. Its disclosure policy is in compliance with regulations set by the SET. As it is a listed company, CPF also discloses and promptly important information broadly stakeholders

Forecasts and Valuation	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total turnover (THBm)	512,704	614,197	610,890	625,831	630,927
Recurring net profit (THBm)	3,756	10,493	(12,254)	6,092	7,305
Recurring net profit growth (%)	(81.7)	179.4	(216.8)	-	19.9
Recurring P/E (x)	42.64	15.26	na	26.29	21.93
P/B (x)	0.8	0.8	0.9	0.8	0.8
P/CF (x)	10.61	5.79	9.67	6.13	6.06
Dividend Yield (%)	3.5	3.5	na	1.5	1.8
EV/EBITDA (x)	10.48	7.37	15.25	7.01	6.88
Return on average equity (%)	6.8	7.1	(6.3)	3.2	3.8
Net debt to equity (%)	148.5	151.8	147.4	144.8	141.7

Source: Company data, RHB

Financial Exhibits

Asia
Thailand
Consumer Non-cyclical
Charoen Pokphand Foods
CPF TB
Neutral

Valuation basis

DCF, P/E, P/BV

Key drivers

- i. Uptrend cycle on its farm business;
- ii. Average local feed cost remain at lower bound level;
- iii. Protein shortage in Asia.

Key risks

- i. Meat price volatility;
- ii. Softening consumption from economic slowdowns;
- iii. THB appreciation.

Company Profile

CPF is the leading agro-industrial and food conglomerate in the Asia-Pacific region. The company operates in both livestock and aquaculture businesses. The vertically integrated divisions incorporate the manufacturing of animal feed, animal farming, and production of cooked meat.

Financial summary (THB)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Recurring EPS	0.44	1.22	(1.42)	0.71	0.85
DPS	0.65	0.65	-	0.28	0.34
BVPS	22.16	23.30	21.88	22.30	22.81
Return on average equity (%)	6.8	7.1	(6.3)	3.2	3.8

Valuation metrics	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Recurring P/E (x)	42.64	15.26	na	26.29	21.93
P/B (x)	0.8	0.8	0.9	0.8	0.8
FCF Yield (%)	(27.8)	(28.6)	22.1	(0.6)	(0.4)
Dividend Yield (%)	3.5	3.5	-	1.5	1.8
EV/EBITDA (x)	10.48	7.37	15.25	7.01	6.88
EV/EBIT (x)	26.17	14.40	na	14.39	14.04

Income statement (THBm)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total turnover	512,704	614,197	610,890	625,831	630,927
Gross profit	65,890	81,873	54,076	82,459	83,356
EBITDA	37,483	52,484	23,338	50,479	51,029
Depreciation and amortisation	(22,474)	(25,612)	(25,769)	(25,909)	(26,034)
Operating profit	15,009	26,872	(2,432)	24,570	24,995
Net interest	(16,596)	(20,358)	(15,837)	(16,007)	(15,993)
Pre-tax profit	16,733	18,557	(12,274)	16,113	18,033
Taxation	(2,654)	(4,133)	4,296	(5,639)	(6,312)
Reported net profit	13,029	13,970	(12,254)	6,092	7,305
Recurring net profit	3,756	10,493	(12,254)	6,092	7,305

Cash flow (THBm)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Change in working capital	(17,755)	(7,807)	(1,245)	(240)	(612)
Cash flow from operations	15,094	27,642	16,566	26,122	26,415
Capex	(59,602)	(73,527)	18,756	(27,048)	(27,048)
Cash flow from investing activities	(59,602)	(73,527)	18,756	(27,048)	(27,048)
Dividends paid	(5,597)	(5,588)	0	(2,437)	(2,922)
Cash flow from financing activities	118,605	41,300	(17,383)	24,502	12,914
Cash at beginning of period	57,035	36,686	32,950	28,485	35,629
Net change in cash	74,097	(4,584)	17,940	23,576	12,281
Ending balance cash	131,419	30,018	46,611	45,444	38,975

Balance sheet (THBm)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total cash and equivalents	36,686	32,950	28,485	35,629	37,975
Tangible fixed assets	230,507	276,664	234,539	236,241	237,763
Total investments	265,874	272,055	272,055	272,055	272,055
Total assets	842,681	926,987	881,586	888,822	893,197
Short-term debt	132,460	186,478	178,580	183,591	182,441
Total long-term debt	330,701	301,499	273,906	273,763	274,502
Total liabilities	555,544	627,144	593,997	597,578	597,569
Total equity	287,137	299,844	287,589	291,245	295,628
Total liabilities & equity	842,681	926,987	881,586	888,822	893,197

Key metrics	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Revenue growth (%)	(13.1)	19.8	(0.5)	2.4	0.8
Recurrent EPS growth (%)	(81.0)	179.4	(216.8)	0.0	19.9
Gross margin (%)	12.9	13.3	8.9	13.2	13.2
Operating EBITDA margin (%)	7.3	8.5	3.8	8.1	8.1
Net profit margin (%)	2.5	2.3	(2.0)	1.0	1.2
Dividend payout ratio (%)	43.0	40.0	0.0	40.0	40.0
Capex/sales (%)	11.6	12.0	(3.1)	4.3	4.3
Interest cover (x)	0.90	1.32	(0.15)	1.53	1.56

Source: Company data, RHB



Emissions And ESG

Trend analysis
The company has lower emission in 2021 but higher in
2022 due to more expansion.

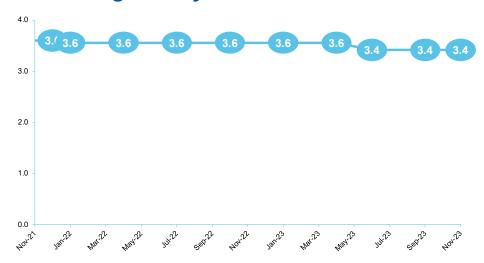
Emissions (tCO2e)	Dec-20	Dec-21	Dec-22
Scope 1	238,282	221,960	288,103
Scope 2	646,501	641,085	1,197,647
Scope 3	na	na	na
Total emissions	884,783	863,045	1,485,750

Source: Company data, RHB

Latest ESG-Related Developments

- The company has more green activities in terms of developing facilities.
- It also manufactures healthy food for senior citizens and those suffering from illnesses.

ESG Rating History



Source: RHB

Recommendation Chart



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2023-11-06	Neutral	21.0	19.1
2023-09-22	Neutral	21.0	20.8
2023-08-16	Neutral	21.0	19.1
2023-07-25	Buy	24.0	19.7
2023-06-02	Buy	26.0	20.5
2023-04-19	Buy	28.0	20.9
2023-03-21	Buy	31.0	21.6
2023-01-27	Buy	34.0	23.6
2022-12-30	Buy	34.0	24.8
2022-12-09	Buy	34.0	23.6
2022-11-16	Buy	34.0	24.4
2022-11-01	Buy	34.0	25.5
2022-10-10	Buy	34.0	24.6
2022-09-07	Buy	34.0	26.0
2022-08-16	Buy	34.0	26.3

Source: RHB, Bloomberg

RHB Guide to Investment Ratings

Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

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-	-		

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Corporate Governance Report Rating 2022 (CG Score) as of 27 Oct 2022

yakkustini yakkustini yakkustini yakkustini

Companies with Excellent CG Scoring by alphabetical order

	W National CG Committee National CG Committee												
AAV	AWC	BWG	CSS	FSMART	ILINK	LALIN	MST	PDG	Q-CON	SCN	SPRC	THANA	TQM
ADVANC	AYUD	CENTEL	DDD	FVC	ILM	LHFG	MTC	PDJ	QH	SDC	SPVI	THANI	TRC
AF	BAFS	CFRESH	DELTA	GC	IND	LIT	MVP	PG	QTC	SEAFCO	SSC	THCOM	TRUE
AH	BAM	CGH	DEMCO	GEL	INTUCH	LOXLEY	NCL	PHOL	RATCH	SEAOIL	SSSC	THG	TSC
AIRA	BANPU	CHEWA	DOHOME	GFPT	IP	LPN	NEP	PLANB	RBF	SE-ED	SST	THIP	TSR
AJ	BAY	CHO	DRT	GGC	irc	LRH	NER	PLANET	RS	SELIC	STA	THRE	TSTE
AKP	BBIK	CIMBT	DTAC	GLAND	IRPC	LST	NKI	PLAT	S	SENA	STEC	THREL	TSTH
ALLA	BBL	CK	DUSIT	GLOBAL	ITEL	MACO	NOBLE	PORT	S&J	SENAJ	STGT	TIPCO	TTA
ALT	BCP	CKP	EA	GPI	IVL	MAJOR	NSI	PPS	SAAM	SGF	STI	TISCO	TTB
AMA	BDMS	CM	EASTW	GPSC	JTS	MAKRO	NOBLE	PR9	SABINA	SHR	SUN	TK	TTCL
AMARIN	BEM	CNT	ECF	GRAMMY	JWD	MALEE	NSI	PREB	SAMART	SICT	SUSCO	TKN	TTW
AMATA	BEYOND	COLOR	ECL	GULF	K	MBK	NVD	PRG	SAMTEL	SIRI	SUTHAI	TKS	TU
ANAN	BGC	COM7	EE	GUNKUL	KBANK	MC	NYT	PRM	SAT	SIS	SVI	TKT	TVDH
AOT	BGRIM	COMAN	EGCO	HANA	KCE	MCOT	OISHI	PSH	SC	SITHAI	SYMC	TMILL	TVI
AP	BIZ	COTTO	EPG	HARN	KEX	METCO	OR	PSL	SCB	SMPC	SYNTEC	TMT	TVO
APURE	BKI	CPALL	ETC	HENG	KGI	MFEC	ORI	PTG	SCC	SNC	TACC	TNDT	TWPC
ARIP	BOL	CPF	ETE	HMPRO	KKP	MINT	OSP	PTT	SCCC	SONIC	TASCO	TNITY	Ü
ASP	BPP	CPI	FN	ICC	KSL	MONO	OTO	PTTEP	SCG	SORKON	TCAP	TOA	ŬAC
ASW	BRR	CPN	FNS	ICHI	KTB	MOONG	PAP	PTTGC	SCGP	SPALI	TEAMG	TOP	UBIS
AUCT	BTS	CRC	FPI	III	KTC	MSC	PCSGH	PYLON	SCM	SPI	TFMAMA	TPBI	UPOIC



Companies with Very Good CG Scoring by alphabetical order

2S	всн	CV	IMH	MBAX	PICO	SABUY	SRICHA	TPAC	хо
7UP	BE8	CWT	INET	MEGA	PIMO	SAK	SSF	TPCS	YUASA
ABICO	BEC	DCC	INGRS	META	PIN	SALEE	SSP	TPIPL	ZIGA
ABM	SCAP	DHOME	INSET	MFC	PJW	SAMCO	STANLY	TPIPP	
ACE	вн	DITTO	INSURE	MGT	PL	SANKO	STC	TPLAS	
ACG	BIG	DMT	IRCP	MICRO	PLE	SAPPE	STPI	TPS	
ADB	BJC	DOD	IT	MILL	PM	SAWAD	SUC	TQR	
ADD	BJCHI	DPAINT	ITD	MITSIB	PMTA	SCI	SVOA	TRITN	
AEONTS	BLA	DV8	J	MK	PPP	SCP	SVT	TRT	
AGE	BR	EASON	JAS	MODREN	PPPM	SE	SWC	TRU	
AHC	BRI	EFORL	JCK	MTI	PRAPAT	SECURE	SYNEX	TRV	
AIE	BROOK	ERW	JCKH	NBC	PRECHA	SFLEX	TAE	TSE	
AIT	BSM	ESSO	JMT	NCAP	PRIME	SFP	TAKUNI	TVT	
ALUCON	BYD	ESTAR	JR	NCH	PRIN	SFT	TCC	TWP	
AMANAH	CBG	FE	KBS	NDR	PRINC	SGP	TCMC	UBE	
AMR	CEN	FLOYD	KCAR	NETBAY	PROEN	SIAM	TFG	UEC	
APCO	CHARAN	FSS	KIAT	NEX	PROS	SINGER	TFI	UKEM	
APCS	CHAYO	FTE	KISS	NINE	PROUD	SKE	TFM	UMI	
AQUA	CHG	GBX	KK	NATION	PSG	SKN	TGH	UOBKH	
ARIN	CHOTI	GCAP	KOOL	NNCL	PSTC	SKR	TIDLOR	UP	
ARROW	CHOW	GENCO	KTIS	NOVA	PT	SLP	TIGER	UPF	
AS	CI	GJS	KUMWEL	NPK	PTC	SMART	TIPH	UTP	
ASAP	CIG	GTB	KUN	NRF	QLT	SMD	TITLE	VIBHA	
ASIA	CITY	GYT	KWC	NTV	RCL	SMIT	TM	VL	
ASIAN	CIVIL	HEMP	KWM	NUSA	RICHY	SMT	TMC	VPO	
ASIMAR	CMC	HPT	L&E	NWR	RJH	SNNP	TMD	VRANDA	
ASK	CPL	HTC	LDC	occ	ROJNA	SNP	TMI	WGE	
ASN	CPW	HUMAN	LEO	OGC	RPC	so	TNL	WIIK	
ATP30	CRANE	HYDRO	LH	ONEE	RT	SPA	TNP	WIN	
В	CRD	ICN	LHK	PACO	RWI	SPC	TNR	WINMED	
BA	CSC	IFS	М	PATO	S11	SPCG	TOG	WORK	
ВС	CSP	IIG	MATCH	РВ	SA	SR	TPA	WP	



Companies with Good CG Scoring by alphabetical order

Α	BM	CTW	GSC	LEE	NFC	RPH	PTECH	TRUBB
A5	BROOK	D	HL	LPH	NSL	RSP	TC	TTI
Al	BSBM	DCON	HTECH	MATI	NV	SIMAT	TCCC	TYCN
ALL	BTNC	EKH	IHL	M-CHAI	PAF	SISB	TCJ	UMS
ALPHAX	CAZ	EMC	INOX	MCS	PEACE	SK	TEAM	UNIQ
AMC	CCP	EP	JAK	MDX	PF	SOLAR	THE	UPA
APP	CGD	EVER	JMART	MENA	PK	SPACK	THMUI	UREKA
AQ	CMAN	F&D	JSP	MJD	PPM	SPG	TKC	VARO
AU	CMO	FMT	JUBILE	MORE	PRAKIT	SQ	TNH	W
B52	CMR	GIFT	KASET	MPIC	PTL	STARK	TNPC	WFX
BEAUTY	CPANEL	GLOCON	KCM	MUD	RAM	STECH	TOPP	WPH
BGT	CPT	GLORY	KWI	NC	ROCK	SUPER	TPCH	YGG
RI AND	CSR	GREEN	KYF	NEWS	RP	SVH	TPOLY	

Score Range	Number of Logo	Description
Less than 50	No logo given	-
50-59	AND THE PARTY OF T	Pass
60-69	AND THE RESERVE AND THE RESERV	Satisfactory
70-79	A A A	Good
80-89	$\triangle \triangle \triangle \triangle$	Very Good
90-100		Excellent

Source: http://www.thai-iod.com/th/projects-2.asp

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อนึ่ง ผลการสำรวจดังกล่าว เป็นผลการสำรวจ ณ วันที่ปรากฏในรายงานการกำกับดูและกิจการบริษัทจดทะเบียนไทยเท่านั้น ดังนั้นผลการสำรวจจึงอาจเปลี่ยนแปลงได้ภายหลังวันดังกล่าว ทั้งนี้บริษัทหลักทรัพย์ อาร์เอชบี จำกัด (มหาชน) มีได้ยืนยันหรือรับรองถึงความถูกต้องของผลการสำรวจดังกล่าวแต่อย่างใด



VCOM VGI VIIH WACOAL WAVE WHA WHAUP WICE WINNER XPG ZEN

Anti-Corruption Progress Indicator (as of 1 Nov 22)

ได้รับการรับรอง CAC

2S	BAM	CGH	DUSIT	GPI	JKN	MAKRO	NOK	PR9	SAAM	SMPC	TASCO	TOG	UKEM
7UP	BANPU	CHEWA	EA	GPSC	JR	MALEE	NSI	PREB	SABINA	SNC	TCAP	TOP	UOBKH
ADVANC	BAY	CHOTI	EASTW	GSTEEL	K	MATCH	NWR	PRG	SAPPE	SNP	TCMC	TOPP	UPF
AF	BBL	CHOW	EGCO	GULF	KASET	MBAX	OCC	PRINC	SAT	SORKON	TFG	TPA	UV
Al	ВСН	CIG	EP	GUNKUL	KBANK	MBK	OGC	PRM	sc	SPACK	TFI	TPCS	VGI
AIE	BCP	CIMBT	EPG	HANA	KBS	MC	ORI	PROS	SCB	SPALI	TFMAMA	TPP	VIH
AIRA	BCPG	CM	ERW	HARN	KCAR	MCOT	PAP	PSH	scc	SPC	TGH	TRU	WACOAL
AJ	BE8	CMC	ESTAR	HEMP	KCE	META	PATO	PSL	sccc	SPI	THANI	TRUE	WHA
AKP	BEC	COM7	ETE	HENG	KGI	MFC	PB	PSTC	SCG	SPRC	THCOM	TSC	WHAUP
AMA	BEYOND	COTTO	FE	HMPRO	KKP	MFEC	PCSGH	PT	SCGP	SRICHA	THIP	TSTE	WICE
AMANAH	BGC	CPALL	FNS	HTC	KSL	MILL	PDG	PTG	SCM	SSF	THRE	TSTH	WIIK
AMATA	BGRIM	CPF	FPI	ICC	KTB	MINT	PDJ	PTT	SCN	SSP	THREL	TTA	XO
AMATAV	BKI	CPI	FPT	ICHI	KTC	MONO	PG	PTTEP	SEAOIL	SSSC	TIDLOR	TTB	YUASA
AP	BLA	CPL	FSMART	IFS	KWI	MOONG	PHOL	PTTGC	SE-ED	SST	TIPCO	TTCL	ZEN
APCS	BPP	CPN	FSS	III	L&E	MSC	PK	PYLON	SELIC	STA	TISCO	TU	ZIGA
AS	BROOK	CRC	FTE	ILINK	LANNA	MST	PL	Q-CON	SENA	STGT	TKS	TVDH	
ASIAN	BRR	CSC	GBX	INET	LH	MTC	PLANB	QH	SGP	STOWER	TKT	TVI	
ASK	BSBM	DCC	GC	INSURE	LHFG	MTI	PLANET	QLT	SINGER	SUSCO	TMILL	TVO	
ASP	BTS	DELTA	GCAP	INTUCH	LHK	NBC	PLAT	QTC	SIRI	SVI	TMT	TWPC	
AWC	BWG	DEMCO	GEL	IRC	LPN	NEP	PM	RATCH	SITHAI	SYMC	TNITY	U	
AYUD	CEN	DIMET	GFPT	IRPC	LRH	NINE	PPP	RML	SKR	SYNTEC	TNL	UBE	
В	CENTEL	DRT	GGC	ITEL	М	NKI	PPPM	RWI	SMIT	TAE	TNP	UBIS	
BAFS	CFRESH	DTAC	GJS	IVL	MAJOR	NOBLE	PPS	S&J	SMK	TAKUNI	TNR	UEC	

ประกาศเจตนารมณ์เข้าร่วม CAC

AH	CHG	DHOUSE	EVER	J	KUMWEL	NRF	RS	SUPER	TQM	VIBHA
ALT	CI	DOHOME	FLOYD	JMART	LDC	NUSA	SAK	SVT	TRT	W
APCO	CPR	ECF	GLOBAL	JMT	MEGA	OR	SIS	TKN	TSI	WIN
ASW	CPW	EKH	ILM	JTS	NCAP	PIMO	SSS	TMD	VARO	
B52	DDD	ETC	INOX	KEX	NOVA	PLE	STECH	TMI	VCOM	

คำชี้แลง: ข้อมูลบริษัทที่เข้าร่วมโครงการแนวร่วมปฏิบัติของภาคเอกชนไทยในการต่อต้านทุจริต (Thai CAC) ของสมาคมส่งเสริมสถาบันกรรมการบริษัทไทย มี 2 กลุ่ม

Source: www.cqthailand.org

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⁻ได้ประกาศเจตนารมณ์เข้าร่วม CAC

⁻ได้รับการรับรอง CAC